

**HIEU V. LE**  
Analyst, Vantage Point Advisors

**OVERVIEW**

Prior to starting Vantage Point, Hieu Le was an Associate at Deloitte Vietnam Co., Ltd., spending two years working out of the Ho Chi Minh office. While at Deloitte Vietnam, he worked on a number of transaction support and financial advisory services engagements to assist foreign investors enter the Vietnam capital market. Mr. Le engaged in financial due diligence projects spanning several industries including financial services, manufacturing and pharmaceutical. His responsibilities related to financial advisory services included evaluating M&A targets for buy-side clients, creating industry profiles and company teasers of potential targets, financial modeling, and liaising between clients and target management team.

Mr. Le graduated from the University of California, Berkeley with a B.A. in Economics. He currently is a CFA Level 2 Candidate.

**PROFESSIONAL EXPERIENCE**

- Vantage Point Advisors - Analyst
- Deloitte Vietnam Co., Ltd. - Associate

**EDUCATION**

- University of California Berkeley, B.A., Economics

**VANTAGE POINT ADVISORS**

Vantage Point Advisors specializes in corporate valuation and related financial advisory services. The firm provides purchase price allocation and goodwill impairment studies in connection with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 805, *Business Combinations* and ASC Topic 350, *Intangibles – Goodwill and Other*, stock option and stock plan valuations in connection with ASC Topic 718, *Stock Compensation* and IRC 409A, fair value studies in connection with ASC Topic 815, *Derivatives and Hedging* and ASC 820, *Fair Value Measurement*, ESOP valuations, fairness opinions, valuation opinions for gift and estate planning purposes, valuation opinions for marital dissolutions, intangible asset and intellectual property valuations, and valuations for other general corporate purposes. Financial advisory services include assisting clients in developing value creation, growth, and exit strategies.