

**CHAD H. MORGAN**  
Analyst, Vantage Point Advisors

**OVERVIEW**

Before joining Vantage Point Advisors, Chad Morgan spent more than seven years advising and consulting public and private companies in the areas of financial and professional liability and risk management. As an Assistant Vice President with Marsh & McLennan's San Diego FINPRO Practice, he was responsible for the region's emerging growth division and consulted on numerous initial public offerings and securities class action claims.

Building on his success with Marsh, Mr. Morgan joined Willis Group to lead the San Diego office's Executive Risks practice where he significantly contributed to more than 450 percent revenue growth over a 2.5 year period. Mr. Morgan has a record of adding value to global industry leaders, including Gateway Computers, Callaway Golf, Kyocera International, and Best Western International. In addition to his demonstrated ability to expand markets, Mr. Morgan increased the Executive Risks Practice's profitability by training and supervising account executives in the Directors' and Officers' Liability contract procurement process, including: financial statement analysis, compliance, and underwriter negotiations.

Mr. Morgan graduated from the University of Arizona and Creighton University with a B.S. in Finance and Master of Security Analysis and Portfolio Management, respectively. He is a CFA Level 2 Candidate and has held various securities and insurance licenses.

**PROFESSIONAL EXPERIENCE**

- Vantage Point Advisors - Analyst
- Keenan & Associates - Assistant Vice President
- Willis Group - Vice President
- Marsh & McLennan - Assistant Vice President

**PROFESSIONAL ACCREDITATIONS**

- CFA Level 2 Candidate
- Accredited Asset Management Specialist
- Associate in Risk Management (ARM 54 and 55)

**EDUCATION**

- University of Arizona, B.A., Finance
- Creighton University, Master of Security Analysis / Portfolio Management

**VANTAGE POINT ADVISORS**

Vantage Point Advisors specializes in corporate valuation and related financial advisory services. The firm provides purchase price allocation and goodwill impairment studies in connection with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 805, *Business Combinations* and ASC Topic 350, *Intangibles – Goodwill and Other*, stock option and stock plan valuations in connection with ASC Topic 718, *Stock Compensation* and IRC 409A, fair value studies in connection with ASC Topic 815, *Derivatives and Hedging* and ASC 820, *Fair Value Measurement*, ESOP valuations, fairness opinions, valuation opinions for gift and estate planning purposes, valuation opinions for marital dissolutions, intangible asset and intellectual property valuations, and valuations for other general corporate purposes. Financial advisory services include assisting clients in developing value creation, growth, and exit strategies.

